

3.A. GENERAL PROPOSER INFORMATION

PROPOSER GENERAL INFORMATION

Proposer Name: Florida Elite Soccer Academy Inc (Florida Elite Sports Academy)

Business Street Addresses:

St Johns County: 112 Bartram Oaks Walk, St Johns Florida 32260

Duval County: PO Box 57065 Jacksonville Florida 32257

Main Park Operation Addresses:

Veterans Park: 1332 Veterans Parkway, St Johns Florida 32259 Chuck Rogers Park: 11950 San Jose Blvd, Jacksonville, FL 32223 Earl Johnson Park: 5308 St Augustine Rd, Jacksonville, FL 32207

Telephone: 904-230-4445 (main office)

1st Contact Name: Chris Brunner - COO - 904-434-8528

2nd Contact Name: Sean Bubb - Executive Director - 904-657-9655

Company Standing:

501(c)(3) organization (certificate # 85-8013915193C-1)

State: Florida

Is the Proposer in good standing with the State? Yes

Is the Proposer registered with the State of Florida, Division of Corporations and authorized to do business in Florida? Yes

Division of Consumer Services (850) 410-3800



THE RHODES BUILDING 2005 APALACHEE PARKWAY TALLAHASSEE, FLORIDA 32399-6500

FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES COMMISSIONER WILTON SIMPSON

November 16, 2023 Refer To: CH42477

FLORIDA ELITE SOCCER ACADEMY, INC. PO BOX 57065 JACKSONVILLE, FL 32241-7065

RE: FLORIDA ELITE SOCCER ACADEMY, INC.

REGISTRATION#: CH42477

EXPIRATION DATE: November 25, 2024

	Consumer's Certif	on R. 01/18	
FLORIDA	Issued Pursuant to Chap	oter 212, Florida Statute	es
85-8013915193C-1	02/28/2023	02/29/2028	501(C)(3) ORGANIZATION

FLORIDA ELITE SOCCER ACADEMY INC 11950 SAN JOSE BLVD JACKSONVILLE FL 32223-1840

Departr	W-9 Detabler 2018 Request for Taxp Identification Number and For the Virgania Service Go to www.irs.gov/FormW9 for instructions a	Certification requester. Do not send to the IRS.
	Name (as shown on your income tax return). Name is required on this line; do not leave the Florida Elite Soccer Academy Inc	his line blank.
	2 Business name/disregarded entity name, if different from above	
Print or type. See Specific Instructions on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered following seven boxes. Individual/sole proprietor or Corporation Scorporation Pasingle-member LLC Limited liability company. Enter the tax classification (C=C corporation, S=S corporation). Note: Check the appropriate box in the line above for the tax classification of the sing LOC if the LLC is disability as a single-member LLC that is of disregarded from the own sonther LLC that is not disregarded from the owner for LS. Forefart lax purposes. Of is disregarded from the owner for LS. Forefart lax purposes. Of the disregarded from the owner for LS. Forefart lax purposes. Of the disregarded from the owner for LS. Forefart lax purposes. Of S. Address (number, street, and apt. or suite no.) See instructions. P O Box 57065 6 City, state, and ZIP code Jacksonville FL 32241	certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) 501c(3) Exempt payee code (if any) 501c(3) Exemption from FATCA reporting code (if any) 501c(3) Exemption from FATCA reporting code (if any) 501c(3) Exemption from FATCA reporting code (if any) 501c(3)
backu reside entitie	7 List account number(s) here (optional) Taxpayer Identification Number (TiN) your 'IN in the appropriate box. The TiN provided must match the name given or up withholding. For individuals, this is generally your social security number (SSN) and alien, sole proprietor, or disregarded entity, see the instructions for Part I, later, it is your employer identification number (EN). If you do not have a number of the proprietor of the proprieto	. However, for a : For other ee How to get a
	ater. If the account is in more than one name, see the instructions for line 1. Also see lear To Give the Requester for guidelines on whose number to enter.	What Name and Employer identification number

State of Florida Department of State

I certify from the records of this office that FLORIDA ELITE SOCCER ACADEMY, INC. is a corporation organized under the laws of the State of Florida, filed on September 16, 1991.

The document number of this corporation is N45156.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on June 7, 2023, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Seventh day of June, 2023



Secretary of State

Tracking Number: 8065577427CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

What are the Proposer's current insurance limits?

Florida Elite operates under 2 main governing bodies. US Club and USL. Each of these governing bodies have their own Insurance providers who supply Florida Elite with all required COI support at all locations in which Florida Elite operates. This includes all municipalities, schools and parks.

COND (E	रा।	FICATE OF LI	ABILITY IN	SURAN	CE		(MM/DD/YYYY) /11/2023
THIS CERTIFICATE IS ISSUED AS A CERTIFICATE DOES NOT AFFIRMA BELOW. THIS CERTIFICATE OF IN REPRESENTATIVE OR PRODUCER, A	SUR	ANCE	R NEGATIVELY AMEND E DOES NOT CONSTITU	, EXTEND OR AL	TER THE CO	OVERAGE AFFORDED	BY TH	IE POLICIES
IMPORTANT: If the certificate holds if SUBROGATION IS WAIVED, subjetthis certificate does not confer rights	ct to	the	terms and conditions of	the policy, certain	policles may			
ODUCER Surance Office of America				CONTACT NAME:		FAY		
55 West State Road 434 ngwood, FL 32750				PHONE (A/C, No, Ext): E-MAIL		FAX (A/G, No):		
1gw00a, FL 32750				ADDRESS:	CHIPCONO AFFO	RDING COVERAGE		NAIC#
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URED		INSURER B : HDI GIO	NA					
National Association of Cor Club Soccer	Soccer Clubs dba US	INSURER C : United		21113				
774 S Shelmore Blvd Ste 10	4			INSURER D:				
Mount Pleasant, SC 29464				INSURER E :				
				INSURER F :				
THIS IS TO CERTIFY THAT THE POLICE			E NUMBER:	HAVE BEEN ISSUED		REVISION NUMBER:	THE BO	LICY BEBIOD
NDICATED. NOTWITHSTANDING ANY FERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH	PER POLI	TAIN, CIES.	ENT, TERM OR CONDITIO , THE INSURANCE AFFOR LIMITS SHOWN MAY HAVE	N OF ANY CONTRA DED BY THE POLIC BEEN REDUCED BY	CT OR OTHER IES DESCRIB PAID CLAIMS	R DOCUMENT WITH RESPONDED HEREIN IS SUBJECT 1	ECT TO	WHICH THIS
TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	rs	
X COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	\$	2,000,000
CLAIMS-MADE X OCCUR	X		1-TRE-SC-17-01338515-0	8/1/2023	8/1/2024	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	2,000,000
X Participant LL X Abuse/Molestation						MED EXP (Any one person)	\$	5,000 2,000,000
						PERSONAL & ADV INJURY	\$	4,000,000
GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO: LOC						GENERAL AGGREGATE	5	2,000,000
X OTHER: Per Sanctioned Event						PRODUCTS - COMP/OP AGG		
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OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$	
AUTOS ONLY NON-OWNED						PROPERTY DAMAGE (Per accident)	\$	
UMBRELLA LIAB X OCCUR	-						s	3,000,000
X EXCESS LIAB X OCCUR CLAIMS-MADE			1-TRE-SC-17-01338516-0	8/1/2023	8/1/2024	EACH OCCURRENCE	\$	3,000,000
DED RETENTIONS	1					AGGREGATE	8	
WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						PER OTH-		
ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT	\$	
OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	n/A					E.L. DISEASE - EA EMPLOYEE	\$	
If yes, describe under DESCRIPTION OF OPERATIONS below Excess Liability	_	_	HDHX003701036	0/4/0000	0///0004	E.L. DISEASE - POLICY LIMIT	\$	4 000 000
Participant Accident			US1929851	8/1/2023 8/1/2023	8/1/2024 8/1/2024	XO \$3mm Primary Max Med Limit		1,000,000
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RTIFICATE HOLDER				CANCELLATION				
				SHOULD ANY OF 1	N DATE TH	ESCRIBED POLICIES BE CA EREOF, NOTICE WILL I Y PROVISIONS.		
City of Jacksonville, its men employees and agents 117 West Duval Street, Suite			cials, officers,	AUTHORIZED REPRESE	NTATIVE	****		-
Jacksonville, FL 32202 ORD 25 (2016/03)				4		ORD CORPORATION.		

Each league and association we operate has it's own requirements for COI coverage. Our relationship with our current providers allow us the flexibility to meet all requirements across all locations as needed.

COVERAGES	CER	TIFIC	ATE	NUMBER:			REVISION NUMBER:	
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INSR LTR TYPE OF INSUR	ANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	(MM/DD/YYYY)	LIMIT	3
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Youth Sports Program References (external programs)

Program	Community Name	User Fee	2023-2024 Total annual participants	Resident/Non- resident Ration
River City Science Academy	Charter School	\$495 annually	375	100% attending students
West St Augustine Soccer	Hastings	Free	200	100% resident ratio
Palm Coast Sports	Palm Coast/Flagler	Free	380	100% residents of Palm Coast underserved communities

Youth Sports Program References (internal programs) Program descriptions on next page

Program	Community Name	User Fee	2023-2024 Total annual participants	Resident/Non- resident Ration
Future Stars (2.5 - 5 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$85 per 10 week session	1100	Multi community residents
Rising Stars (5-6 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$135 per 8 week sessions	275	Multi community residents
After School programs (8-12 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$495 annually	375	Multi community residents
Jr Academy (6-8 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$695 annually	950	Multi community residents
RDA (8-12 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$895 annually	600	Multi community residents
Recreational Program (4-19 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$135 - \$190 seasonally (Fall/Spring)	4200	Multi community residents
Competitive Program (9-19 year olds)	Jacksonville/St Johns, Flagler, Oakleaf	\$1100 - \$1600 annually	2400	Multi community residents

Program Descriptions

FUTURE STARS PROGRAM - Ages 2-5

Future Stars is Florida Elite Soccer Academy's Introductory Soccer Program designed specifically for boys and girls ages 2-5 years old. This program is the perfect introduction to the "beautiful game" of soccer. Your player will work on building balance, coordination, motor skills and social skills all while learning fundamental soccer skills necessary for the next level! CLICK HERE for more information.

RISING STARS PROGRAM - Ages 4-5

A Developmental program specifically designed for players ages 4-5 years old (U5-U6). The Rising Stars Program is an extension of our Future Stars Program and has a curriculum designed so players have fun, build on their fundamental soccer skills and are introduced to new tactical skills. The Rising Stars Program is the perfect program for 4-5 years olds who are looking for a program that will include both practice and game settings, and is led by our professional staff.

CLICK HERE for more information about the available programs.

RECREATIONAL PROGRAM - Ages 4-19

The Florida Elite Recreational Program is a fun filled soccer program for ALL players, Boys and Girls from 4-19 years of age. The Florida Elite Soccer Academy Recreational Program is primarily devoted to the enjoyment and development of youth soccer players. The purpose of recreational soccer is to provide an opportunity for the participants to have fun, learn the sport, develop life skills and discover a love for the game. Prior soccer experience is not required and there is no tryout. We encourage players that are NEW to the game to come on out and have some fun!

CLICK HERE for more information about the available programs.

RECREATIONAL DEVELOPMENT ACADEMY- Ages 8-13

Recreational Development Academy is designed to bridge the gap between the Recreational and Competitive programs. This new program will give your child that higher level you are looking for with a set schedule and local games, providing the convenience of a recreational program but the competition of competitive soccer. This program features a set schedule with practices on Monday and Friday evenings and one weekend game on Saturdays. Teams will be formed by our professional staff after an evaluation period and players will be divided into smaller teams where games will be play 5v5, 7v7 or 9v9, and will get the chance to participate in 1-2 competitive tournaments.

CLICK HERE for more information about the available programs.

Program Descriptions (cont.)

JR ACADEMY PROGRAM - Ages 6-8

Junior Academy is Florida Elite's program that is designed to be the perfect bridgeway to our competitive program. The program is available for all players between 6 and 8 years old who want to take their game to the next level. This program runs from August through May. The Jr. Academy fees are for the entire 10 month season. The Jr. Academy Program's focus is to prepare players for our competitive program. Our program offers a high level of training by licensed, experienced coaches with a focus on player development. Our emphasis is on individual confidence with the ball, technical development, and placing the kids in a competitive environment to expose them to all the components of the game. We introduce these concepts through a set curriculum CLICK HERE for more information about the available programs.

COMPETITIVE PROGRAM - Ages 9-19

Our Club is proud to have the best and most comprehensive competitive programs in the Southeastern United States. Our professional coaching staff works from a nationally recognized curriculum that allows our teams to compete at the highest levels in the State, Regional and National levels. Our "Path2Pro" structure allows the opportunity for every player to compete at the highest level possible. Florida Elite teams have the opportunity to play in the country's top leagues. Tryouts for the Competitive program are in May and the season runs from August through May. All of our Competitive Teams compete in the highest available leagues in the United States.

<u>CLICK HERE</u> for more information about our Competitive program.

USL LEAGUE TWO MEN'S TEAM & USL W LEAGUE WOMEN'S TEAM

These teams compete at the highest Pre-Professional level available in the United States. The USL has 3 Divisions of play starting with the USL Championship League which a Professional Men's league comparable to the MLS. The USL Super League is the Women's Professional league comparable to the NWSL. Our Teams are direct feeder programs to both of these professional leagues. Last year these Pre-Professional leagues were responsible for nearly 80% of the professional drafts.

Has the Proposer, or any of its principals or supervisory personnel been terminated from sports management contracts within the past 3 years? No

Has the Proposer been cited by OSHA for any job site or company office/shop safety violations in the past five years? No

Has the Proposer experienced any worker injuries resulting in a worker losing more than 10 working days as a result of the injury in the past five years? No

Please state whether or not the Proposer or any of its affiliates are presently barred or suspended from bidding or contracting on any state, local, or federal contracts? No

• List any and all governmental enforcement actions (e.g., any action taken to impose fines or penalties, licensure issues, permit violations, consent orders, etc.) taken against the Proposer or its principals, or relating to the work of the Proposer or its principals, in the last five (5) years. Please describe the nature of the action, the Proposer's role in the action, and the status and/or resolution of the action.

None to list

• List any and all litigation to which the Proposer or its principals have been a party in the last five (5) years. Please describe the nature of the litigation, the Proposer's role in the litigation, and the status and/or resolution of the litigation.

None to list

• In additional to the required information, you are encouraged to share additional information regarding your company and programs, such as how league play is structured, success stories, testimonials, references with contact information, profiles of key personnel and qualifications, significant awards and industry recognition.

We absolutely love what we do and we do so many things. However, at the core of everything we do, is the unwavering commitment to providing youth athletes with every possible opportunity they can dream to achieve. ALL of our programs are designed to include all levels of athletes and provide services that create pathways for ALL children who compete.

SOCCER CLUB STRUCTURE



ONE CLUB - OPPORTUNITY FOR ALL

















TRUE PATHWAY STRUCTURE

FUTURE STARS PROGRAM - Ages 2 - 5

RISING STARS PROGRAM - Ages 4 - 5

RECREATIONAL PROGRAM - Ages 4 - 19

RECREATIONAL DEVELOPMENT PROGRAM (RDA) - Ages 8-11

JR ACADEMY PROGRAM - Ages 6 - 8

COMPETITIVE PROGRAM

USL LEAGUE TWO - MEN'S PRE-PROFESSIONAL TEAM

USL W LEAGUE - WOMEN'S PRE-PROFESSIONAL TEAM





WWW.FLORIDAELITESA.COM

In just 8 years Florida Elite Soccer Academy has become renowned as Florida's Premier Youth Soccer Development organization. Instilling in our players a love for the game at all levels & a commitment to excellence on & off the field, our Coaches' dedication to our players & our players' successes have catapulted our Club to unprecedented heights. With consistent leadership & strong ethical foundations the Future is bright at Florida Elite Soccer Academy, your Premier Youth Soccer Destination.

IN JUST 9 YEARS

- Granted USL League Two Team Pathway to Pros for our male players
- · Granted USL W League team Pathway to Pros for our female players
- 16 ECNL Teams qualified for Regionals in first 3 years
- 8 ECNL Teams in qualification for Southeastern Championship
- Back to Back National League Champions
- 3-Peat Southern Regional Champions
- More than 15 Players Selected for National Team Player Pool
- 5 Players Turned Professional
- 8 Florida High School Players of the Year Award recipients
- 5 Florida High School Coach of the Year Award recipients
- 33 Players invited to Tottenham Hotspur Academy

ABOUT OUR CLUB

- Largest Club in the state of Florida with over 10,000 registered members
- Dedicated Coaches at ALL levels of Play
- · Development Structure Unparalleled Backed By Tottenham Hotspur
- Dedicated programs for ages 2 through 19
- College Fit Finder accounts for ALL Competitive Players U14 and up
- Player video Highlight editing software
- Goalkeeper Training 4 Nights Weekly
- · More State Championships than any other Club in the Southeast
- Over 25,000 social media subscribers
- Dedicated Locations: Jacksonville, St Johns, Palm Coast, Oakleaf, Tallahassee
- Largest youth sports organization partner of New Balance
- Partners with Savannah United and Florida Kraze Krush increasing our player pool to over 15,000 players

OPPORTUNIT 'Y AND DEVEL













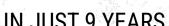












3.C. PRICING

Proposed User Fees for Services: Please note, proposed information below is flexible based on the communities needs. This includes age ranges and date ranges. Our priority is always doing what is best for our athletes and their families.

SPORT	Duration of Season: Start/End Dates	Propose d User Fees for Resident s and Non-Res idents	Estimated number of participants	Estimated gross revenues
FALL SOCCER	September - November	\$90	300	\$27,000
WINTER SOCCER	December - February	\$75	150	\$11,250
SPRING SOCCER	March - May	\$90	300	\$27,000
WINTER FLAG FOOTBALL	November - February	\$90	200	\$18,000
BASKETBALL	October - March	\$90	150	\$13,500
Additional Sports	Open to discussion			

CDD Revenue Share and Other Incentives: Using table below, provide requested information.

- a. Please describe fee-based sports programming that you plan to provide at Bartram Springs during the first year of the contract and proposed revenue share (%) with the CDD and estimated total payment to CDD
- b. Incentives/Value Added Propositions (optional).
 - i. Field Maintenance Assistance (estimated value)
 - ii. Other incentives such as uniforms, equipment, etc.

Soccer - Recreational Soccer with Professional Coaching instructional sessions provided at no additional cost. 10% CDD revenue share estimated annually: \$6,525

Flag Football - Recreational flag football with Professional Coaching instructional sessions provided at no additional cost. 10% CDD revenue share estimated annually: \$1,800

Basketball - Recreational basketball with Professional Coaching instructional sessions provided at no additional cost. 10% CDD revenue share estimated annually: \$1,350